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U. S. DEPARTMENT OF AGRICULTURE
FOR THE BUREAU OF PLANT INDUSTRY
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U. S. Department of Agriculture

UPJOHN'S GLADIOLUS LIST, APRIL, 1932

SEC. 435 1-2 P. L. & R.

PRINTED IN U. S. A.



50% Off if You Pay Transportation

Prices as shown in this list are prepaid to you. But if you wish to pay the transportation charges, make up the total amount of your order from the prices in the list, then cut the amount in half, send remittance to us with your order, and same will be shipped at once.

IMPORTANT

All orders on which you wish to take the 50 per cent price reduction and pay the transportation charges will be shipped by express, charges collect, unless you ask for shipment by parcel post. In that event remit but 50 per cent of the amount of your order and we will collect the remainder C.O.D. with the amount of postage added, plus a few cents for C.O.D. fee.

If you wish us to pay the transportation charges use the prices shown in the list.

When you wish to take the 50 per cent reduction and pay shipping charges yourself, kindly write on face of your order blank, "F.O.B. Salem."

Order at once, as planting time is at hand. Orders taken and shipments made subject to prior sale. We ask you to kindly suggest second, third or even fourth choices if you have such preferences.

We are now in our **tenth year** of a commercial bulb business, growing quality Gladiolus. We have served thousands of satisfied customers. Let us add you to the list if you are not already there.

READ CAREFULLY BEFORE ORDERING

Net cash with order, or 25 per cent deposit with order and balance sent C.O.D.

Twenty-five bulbs sent at 100 price; 10 bulbs sent at 1/9 hundred price; 250 bulbs or over of one kind and size at 20 per cent discount from 100 rate.

No single item less than 15 cents.

Special Note—In event we are out of one size in a variety we will substitute the next size in sufficient quantity to cover price, unless otherwise instructed. Just write on your order "Don't Substitute," if you want sizes ordered only. We never substitute on varieties unless permitted to. Our aim is to please our customers.

On bulblets we will give a 10 per cent discount for 5000 of one variety or five quarts of one variety; 10 per cent discount on 10 quarts or 10,000 bulblets of assorted varieties.

All stock offered, and orders accepted, subject to prior sale.

THIS LIST SUPERSEDES AND CANCELS ALL PRICES AND OFFERS IN PREVIOUS LISTS OR ADVERTISEMENTS

Prepaid Prices in Large Lots---50% Off if You Pay Transportation

TEN PER CENT EXTRA IN BULBS YOUR CHOICE ON PREPAID ORDERS OF \$5 OR MORE. IF WE ARE OUT OF WHAT YOU CHOOSE IN EXTRAS WILL SUBSTITUTE AS NEARLY SAME COLOR, VALUE AND GENERAL DESCRIPTION AS POSSIBLE

25 Bulbs Sold at 100 Rate; 10 at 1/9 the 100 Rate; 250 or Over of One Size of Variety, 20% Off. No Single Item for Less Than 15 Cents

	Priced Per 100; 25 at 100 Rate; 10 at 1/9 100 Rate						
	No. 1 1 1/2 up	No. 2 1 1/4-1 1/2	No. 3 1-1 1/4	No. 4 3/4-1	No. 5 1/2-3/4	No. 6 1/4-1/2	Bblts. 1000
A. B. Kunderd (K), ruffled cream and pink.....	\$ 4.00	\$ 2.75	\$ 2.25	\$ 1.80	\$ 1.20	\$.80	\$.80
A. E. Kunderd (K), big salmon rose; strong grower.....	8.00	6.00	4.00	3.00	.....	1.20	2.40
Aflame (H), begonia rose; fine.....	10.00	8.00	6.00	4.00	3.00	2.00	2.00
Aida (Hol), very early dark blue.....	16.00	.....	.....	.....	.....	.....	7.00
Albania .....	.....	2.40	1.80	1.40	.90	.60	.60
Alice Tiplady (K), orange prim.....	.....	.....	2.40	1.80	1.20	.80	.80
Annie Laurie (B), ruffled pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Apricot Glow (Can), clear apricot.....	4.00	.....	2.25	1.80	1.20	.80	.80
Avalon (K), ruffled large cream.....	4.00	3.00	2.40	1.80	1.20	.80	.80
A. V. Bunce (Bill), orange yellow, claret line.....	4.00	3.00	2.40	1.80	1.20	.80	.80
A. W. Hunt (CH), extra fine orange red.....	.....	3.00	2.40	1.80	1.20	.80	.80
Balboa (Br), apricot pink.....	.....	.....	.....	2.00	1.40	.90	2.00
Battle Creek (K), violet self.....	4.00	3.00	2.40	2.00	1.20	.80	.80
Belinde (Eur), soft creamy yellow; one of finest in its class for garden or cut flowers.....	5.40	4.50	3.00	2.00	1.60	1.00	2.00
Bengal Tiger (Pr), red, flaked black; large.....	.....	3.00	2.20	1.60	1.00	.60	.60
Betty Compson (D), phlox pink, overlaid purple.....	.....	.....	3.00	2.00	1.50	1.00	2.50
Betty Joy (Bill), soft creamy white; many open.....	6.00	5.00	3.60	2.40	1.60	1.20	1.00
Betty Nuthall (Sal), light coral; enormous plant and flower; wonderful .....	.....	.....	7.00	5.70	4.50	3.00	2.00
Black Pansy (K), dark maroon, deeper blotch.....	.....	.....	2.40	1.80	1.20	.80	.80
Blanche Bollinger (K), ruffled old rose pink.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
B. L. Smith (K), light lavender, cream throat; a leader.....	3.50	3.00	2.00	1.50	1.00	.60	.60

FIFTY PER CENT OFF IF YOU PAY TRANSPORTATION CHARGES

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	Priced Per 100; 25 at 100 Rate; 10 at 1/9 100 Rate						
	No. 1 1 1/2 up	No. 2 1 1/4-1 1/2	No. 3 1-1 1/4	No. 4 3/4-1	No. 5 1/2-3/4	No. 6 1/4-1/2	Bblts. 1000
Blushing Beauty (K), large ruffled blush pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Bobby (K), large deep rose.....	4.00	3.00	2.40	1.60	1.00	.60	.60
Break O' Day (Bill), very early cream pink.....	3.00	2.40	2.00	1.50	1.00	.60	.60
Capt. Boynton (B), very fine lavender.....	3.60	2.80	2.00	1.50	1.20	.80	.80
Cardinal Prince (K), self colored rich red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Catherine Coleman (C), very large geranium pink.....	5.00	4.00	3.00	2.40	-----	-----	-----
Challenger (K), deep, dark velvety red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Chas. Dickens (PF), bright, radiant purple, fine placement; many open	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Charles Fairbanks (K), bright red.....	-----	3.00	2.40	1.80	1.20	.80	.80
Copper Bronze (K), large prim coppery bronze.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Coryphee (Pf), masterpiece in pink; large and grand.....	25.00	20.00	-----	-----	7.00	5.00	10.00
C's Scarlet Wonder (C), large flowered scarlet.....	3.60	2.80	2.00	1.50	1.00	.60	.60
Crimson Glow (Bet), one of finest crimsons.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Crinkles (K), ruffled rose pink; fine to cut.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Damask (Aus), vigorous clear rose pink.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Del Rosa (Bur), scarlet with light throat.....	-----	-----	2.40	1.80	1.20	-----	-----
Dr. F. E. Bennett (D), one of best orange scarlet; extra fine..	3.60	2.80	2.00	1.50	1.20	.80	.80
Dr. Moody (Kinyon), large lavender; fine Glad.....	9.00	7.00	5.40	4.00	3.00	2.00	4.00
Dr. Nelson Shook (K), deep tyrian rose; very fine.....	4.00	3.00	2.40	1.80	1.20	.80	.80
D's American Beauty (D), rose; many open.....	-----	-----	2.40	-----	-----	-----	-----
E. J. Shaylor (K), ruffled rose.....	-----	3.00	2.40	1.80	1.20	.80	.80
Eliz. Swartley (S), soft salmon; sport of 1910 Rose; early....	4.00	3.00	2.40	1.80	1.20	.80	.80
Elkhart (K), one of best purples.....	-----	3.00	2.40	1.80	1.20	.80	.80
Evelyn Kirtland (A), leading pink.....	-----	3.00	2.00	1.50	1.20	.80	.80
Fairland (K), large ruffled vermillion.....	5.00	4.00	3.00	2.00	1.60	1.00	1.00
Flora (Hol), large light yellow.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Frank J. McCoy (Br), tall pink; large; many open.....	-----	-----	-----	10.00	7.00	5.00	10.00
Frank J. Symmes (D), ruffled peach red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Geraldine Farrar (D), light lavender violet.....	-----	3.60	2.60	2.00	1.20	.80	.80
Giant Myrtle (K), fine pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Giant Nymph (C), very large pink; one of best.....	3.60	2.90	2.20	1.50	1.00	.60	.60
Gladis Plath (D), mallow purple, deeper throat.....	-----	3.00	2.40	1.80	1.20	.80	.80
Gloriana (Bet), a very large orange salmon; fine.....	4.00	3.00	2.00	1.00	.80	.60	.80
Gold Eagle (A), deep rich yellow.....	3.60	3.00	2.40	1.80	1.20	.80	.80
Golden Dream (Gr), leading clear yellow; extra fine.....	4.00	3.00	2.20	1.80	1.20	.80	.80
Golden Frills (K), daffodil yellow prim ruffled.....	-----	3.00	2.00	1.20	1.00	.80	.70
Golden Measure (Kel), one of leading yellows.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Golden Snapdragon (K), new type ruffled yellow and white....	15.00	12.00	10.00	8.00	6.00	4.00	8.00
Henry Ford (D), purple, novel placement.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Herbstzauber (Pf), orange salmon.....	-----	-----	3.00	2.20	-----	-----	.80
High Nye (A), tall purple.....	-----	3.00	2.40	1.80	1.20	.80	.80
Illuminator (GB), carmine red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Imperator (Hol), large white.....	4.00	3.00	2.20	1.40	-----	-----	.60
Improved Queen of Night (D), very dark maroon.....	5.00	4.00	3.00	2.00	1.00	.80	.80
Iwa (Bet), wonderful salmon, very fine Glad.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Jack London (D), salmon, a fine cut flower.....	-----	3.00	2.40	1.80	1.20	.80	.80
Jacoba Van Beijeren (Hol), large self violet color.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Jane Adams (Dec), lavender, creamy throat.....	10.00	8.00	6.00	4.00	3.00	2.40	3.60
Jean Tenny (Aus), tall silvery pink.....	6.00	5.00	4.00	-----	-----	-----	-----
Jennie Lind (Dec), pink.....	4.00	3.00	2.00	1.60	1.00	.80	.80
Joe Coleman (K), ruffled red.....	-----	-----	2.40	1.80	1.20	.80	.80
John T. Pirie (K), mahogany brown; much in demand.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Kunderd's Yellow Wonder (K), vigorous yellow.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Lavender Bride (G) smoky lavender; beautiful.....	10.00	8.00	6.00	4.00	3.00	2.00	4.00
London Smoke (D), red, marked darker, oriental color.....	-----	4.00	3.00	2.20	1.40	1.00	1.00
Longfellow (Dec), fine pink; many open; striking.....	4.00	3.00	2.20	1.80	1.20	.80	.80
Los Angeles (H), cut and come again pink.....	-----	2.80	2.20	1.80	1.20	.80	.80
Loyalty (A), sturdy growing yellow.....	32.00	24.00	18.00	-----	-----	-----	-----
Marie Kunderd (K), one of best whites.....	3.50	2.80	2.20	1.60	1.00	.80	.80
Marietta (M), geranium pink.....	-----	-----	-----	-----	1.00	.60	.60

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	No. 1 1 1/2 up	No. 2 1 1/4 - 1 1/2	No. 3 1 - 1 1/4	No. 4 3/4 - 1	No. 5 1/2 - 3/4	No. 6 1/4 - 1/2	Bblts. 1000
Marmora (Errey), smoky lavender.....	15.00	12.00	8.00	6.00	4.00	3.00	3.00
Marnia (Kemp), grenadine orange.....		3.00	2.40	1.80	1.20	.80	.80
Marocco (Pf), very dark, almost black.....					8.00	6.00	.....
Mary Frey (GB), lavender pink, ruby blotch.....	5.40	4.80	3.60	2.40	1.60	1.00	2.00
Mary Jane (K), silvery lavender pink.....				4.00			.....
Masterpiece (K), ruffled rose.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Minuet (C), one of the very best lavenders.....	6.00	4.80					.....
Miss Des Moines (Dec), lilac lavender, yellow throat.....				12.00	8.00	5.00	.....
Miss Madison (B), beautiful light silver pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mrs. Calvin Coolidge (K), light rose pink.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Mrs. F. C. Hornberger (H), an extra fine white.....	5.00		3.00	2.00	1.40	1.00	1.00
Mrs. F. C. Peters (F), one of best lavenders.....	3.60	2.80	2.00	1.60	1.20	.60	.60
Mrs. G. W. Moulton (K), large deep violet red.....		3.00	2.40	1.80	1.20	.80	.80
Mrs. H. E. Bothin (D), geranium pink, ruffled.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mrs. M. S. Burke (D), apricot yellow; many open.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mrs. Leon Douglas (D), one of largest Glads grown, begonia rose; one of most popular.....	3.60	2.80	2.20	1.60	1.20	.60	.60
Mrs. P. W. Sisson (C), cameo pink.....		3.00	2.00	1.60	1.00	.80	.80
Mrs. Van Konynenberg (Pf), aniline blue; tall.....	6.00	5.00	3.60	2.40	1.60	1.00	1.80
Mr. W. H. Phipps (D), LaFrance pink; many open; one of most popular of all Glads.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Muriel (Eur), light blue.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Nancy Hanks (Sal), unusual peach red shade.....	3.60	2.90	2.20	1.50	1.00	.60	.60
Natalie (K), salmon.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Neoga (K), ruffled deep maroon.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Nixie (D), jasper pink, with red, ruffled.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Nymph (K), large ruffled lavender.....	5.00	4.00	3.00	2.00	1.60	1.00	1.00
Old Glory (K), deep maroon, white lines.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Opalescent (B), large rose lavender.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Orange Flame (K), orange red; very fine and large.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Orange Glory (K), ruffled orange; large.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Orchid (The) (Sprague), lavender pink lacinated.....		5.00	3.60		1.60	1.00	2.00
Pasadena (D), Turkish red, light throat.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Patricia Carter (K), light shrimp pink prim.....	9.00	7.00					.....
Pearl of California (Kgsly), LaFrance pink; many open; very fine Glad.....	8.00	7.00	6.00	4.00	3.00	2.00	.....
Pfitzer's Triumph (Pf), salmon orange; a Gladiolus triumph in size and beauty.....	8.00	6.00	4.50	3.60	2.80	2.00	4.00
Phaenomen (Pf), soft pink.....		4.00	3.00	2.40	1.80	1.00	1.00
Pink Wonder (Kemp), large light pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Pola Negri (D), yellow and apricot.....		2.80	2.20	1.60	1.00	.60	.60
Prof. Keesom (Pf), salmon, flame markings.....					3.60	2.40	.....
Purple Glory (K), giant deep maroon (not purple).....	4.00	3.00	2.50	2.00	1.50	.80	.....
Pythia (K), giant red.....		2.80	2.20	1.60	1.00	.60	.60
Quinton (Kemp), early coral.....	4.00	3.00	2.40	1.80			.....
Red Fire (K), fiery, heat resisting red.....	3.60	2.80	2.20	1.60	1.00	.60	.60
Richard Diener (D), one of best geranium pinks.....		3.00	2.40	1.80	1.20	.80	.80
Robert J. Kunderd (K), a very fine red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Romance (K), smoky orange.....	3.60	2.80	2.20	1.60	1.00	.60	.60
Rose Ash (D), ashes of roses.....		2.80	2.20	1.60	1.00	.60	.60
Rose Mulberry (A), coral pink and violet.....	6.00	5.00	4.00	3.00	2.00	1.40	2.50
Ruffled Gold (G), deep ruffled yellow.....	15.00	12.00	8.00	5.00	3.00	2.00	3.00
Sanspareil (Vil), apricot pink, white throat.....	6.00	5.00	4.00	3.00	2.20	1.40	.....
Scarlano (K), ruffled orange scarlet; early.....	3.50	3.00	2.40	1.80	1.20	.80	.80
Scarlet Princeps (K), cherry red.....	3.60	2.80	2.20	1.60	1.00	.60	.60
Show Flower (K), rose red, striking throat.....	4.00	3.00	2.40	1.80	1.20	.80	.....
Sovereign (Vaughan), blue, improved Baron Hulot.....		3.00	2.40	1.80	1.20	.80	.80
Spirit of St. Louis (M), flame carnelian red; one of real com- ing Glads.....				5.00	3.60	2.40	.....
Star of the Sea (Ellis), peach red brownish throat.....	15.00	12.00	8.00	6.00	4.00	3.00	.....
Sulphur Frills (K), ruffled light sulphur.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Sunnymede (F), light orange.....	4.00	3.00	2.40	1.80		
T. A. Edison (D), begonia rose, deep blotch.....		5.00	4.00	3.00	2.00	1.20

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	No. 1 1 1/2 up	No. 2 1 1/4-1 1/2	No. 3 1-1 1/4	No. 4 3/4-1	No. 5 1/2-3/4	No. 6 1/4-1/2	1000
Taro (K), fine rose color.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Thos. T. Kent (D), strawberry pink, big blotch.....				1.80	1.20	.80	.80
Titanic (Dec), extra large magenta; fine flower.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Tycko Zang (A), salmon pink; large; fine.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Veilchenblau (Pf), violet blue; one of best.....		8.00	6.00	4.40	3.20	2.40	
Veiled Brilliance (A), pink, glorious blue tints.....	6.00	5.00	4.00	3.00	2.00	1.40	2.50
Violet Glory (K), ruffled deep violet.....		3.00	2.40	1.80	1.20	.80	.80
War, blood red; late.....		3.00	2.40	1.80	1.20	.80	.80
Watermelon (K), watermelon pink self; fine.....	5.00	4.00	3.00	2.40	1.80	1.00	1.00
White Giant (Hol), large waxy white; a superb cut flower....	4.00	3.00	2.40	1.80	1.20	.80	.80
Willis E. Fryer (K), extra large violet; vigorous.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Wm. G. Badger (M), pink like Richard Diener; early.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Youell's Favorite (K), ruffled lavender; late, fine.....	4.00	3.00	2.40	1.80	1.20	.80	.80

SPECIAL PREPAID OFFERS IN SMALL LOTS

50% Off if You Pay Transportation Charges

Below we offer some varieties we have either in small quantities only or to give our customers the opportunity to purchase some wanted varieties in smaller lots than permitted in the general list.

	Large 1 1/4-up	Medium 3/4-1 1/4	Small 1/2-3/4	Bblts. 100
A. E. Kunderd (K), big salmon rose.....	3 for \$.25	5 for \$.25	10 for \$.20	\$.25
Aflame (H), begonia rose to orange.....	2 for .25	4 for .25	10 for .25	.25
Aida (Hol), early dark blue.....	1 for .20			
Apricot Glow (Can), clear apricot.....	3 for .25	10 for .30	20 for .25	.20
Belinde (Eur), fine creamy yellow.....	4 for .25	8 for .25	16 for .25	.25
Bengal Beauty, fine flaked red, large.....	1 for .50	2 for .50	2 for .25	
Berty Snow (Mair), large lavender.....	2 for .25	4 for .25		
Betty Compson (D), phlox pink.....	3 for .20	6 for .20	12 for .20	
Betty Nuthall (Sal), grand light coral.....	1 for .15	2 for .18	4 for .20	.50
Blue Danube (Pf), grand new amethyst blue, dark blotch.....	1 for 5.00	1 for 2.50	1 for 1.50	
Blue Triumphator (Pf), largest of the blues, enormous blooms of pale blue; grand.....	1 for 10.00	1 for 5.00	1 for 3.00	
Catherine Coleman (C), geranium pink.....	4 for .25	8 for .25		
Chas. Dickens (Pf), one of the best purples.....	4 for .25	8 for .25	20 for .25	.20
Chicago (K), ruffled geranium red.....	1 for 5.00	1 for 2.50		
Commander Koehl (Pf), spectacular red from Holland; grand.....	1 for 1.00	1 for .60	1 for .40	
Coryphee (Pf), wonderful pink from Holland.....	1 for .35	1 for .20	2 for .20	
Damask (Aus), strong growing rose pink.....	4 for .25	8 for .25	16 for .25	.25
Del Rosa (Burbank), scarlet, white throat.....	4 for .20	8 for .20	6 for .20	.25
Dr. F. C. Christ (D), LaFrance pink and yellow; wonderful.....	1 for .50	1 for .30	2 for .30	
Dr. F. E. Bennett (D), fine orange red.....	5 for .25	10 for .25	20 for .25	.25
Dr. Moody (Kinyon), large lavender.....	2 for .25	4 for .25	8 for .20	
Dr. Nelson Shook (K), tyrian rose; a fine Gladiolus.....	3 for .20	6 for .20	12 for .20	.30
Early Sunrise (V), early salmon.....	4 for .25	8 for .25	16 for .25	
Emile Aubrun (L), smoky red; fine.....	2 for .20	4 for .20		
Estella (K), rose; one of largest.....	4 for .20			
Evening Glory (K), rose pink, dark throat.....	4 for .25	8 for .25	16 for .25	.30
Frank J. McCoy (Br), tall pink.....		1 for .20	2 for .20	
Geraldine Farrar (D), lavender violet.....	3 for .25	6 for .25	12 for .25	.30
Gladdie Boy (B), pink to yellow.....	3 for .20	6 for .20	12 for .20	.30
Golden Dream (Gr), fine clear yellow.....	4 for .25	8 for .25	16 for .25	.25
Golden Salmon, (K), golden yellow, rich.....	3 for .20	6 for .20	12 for .20	.35

FIFTY PER CENT OFF IF YOU PAY TRANSPORTATION CHARGES

	Large 1 1/4-up	Medium 3/4-1 1/4	Small 1/2-3/4	Bblts. 100
Golden Snapdragon (K), yellow and white.....	1 for .15	2 for .15	4 for .15	.40
Graf Zeppelin (Pf), clear orange scarlet, white feather on petal	1 for 5.00	1 for 2.50	1 for 1.50	.....
Heavenly Blue (Pf), light blue shade.....	2 for .25	3 for .20	10 for .50	.....
Helen Phipps (Ph), deep pink.....	1 for .25	2 for .25	4 for .25	.....
Herbstzauber (Pf), orange salmon.....	3 for .20	6 for .25	10 for .25	.....
Hope Hampton (D), pink spotted red.....	1 for .15	2 for .15	4 for .15	.....
Jacoba Van Beijeren (Hol), violet self.....	4 for .20	8 for .20	16 for .20	.25
Jane Adams (Dec), lavender, cream throat.....	2 for .15	4 for .15	8 for .15	.40
Jean Tenny (Aus), tall silvery pink.....	2 for .15	4 for .15	8 for .15	.40
J. Ogden Armour (K), coral red.....	3 for .15	6 for .15	10 for .20	.....
John T. McCutcheon (K), fine red.....	4 for .30	5 for .20	10 for .20	.....
Jubilee (Kemp), very large lavender.....	1 for .60	1 for .40	1 for .25	.....
Lavender Bride (G), smoky lavender.....	2 for .25	3 for .20	9 for .25	.45
Libelle (Pf), heliotrope shade; one of finest of new Glads by far	1 for 6.00	1 for 3.00	1 for 2.00	.....
Longfellow (Dec), wonderful pink.....	4 for .20	8 for .20	16 for .20	.25
Louise (A), fine lavender.....	4 for .20	8 for .20	16 for .20	.25
Loyalty (A), new strong yellow.....	1 for .35	1 for .20	.....	.....
Ludwig Van Beethoven (Pf), smoky mauve.....	1 for 1.00	.....	.....	.....
Maid of Orleans (Pf), milky white and extremely fine.....	1 for 6.00	1 for 3.00	1 for 2.00	.....
Marmora (Errey), smoky lavender.....	1 for .20	2 for .20	4 for .20	.....
Marocco (Pf), dark, almost black.....	.....	.....	2 for .20	.....
Mary Frey (GB), lavender pink.....	3 for .20	6 for .25	16 for .25	.25
Mary Jane (K), lavender pink.....	.....	4 for .22	.....	.....
Minuet (C), lilac lavender; one of best.....	2 for .20	.....	.....	.....
Miss Des Moines, (Dec), lilac lavender.....	1 for .40	1 for .20	2 for .20	.....
Moorish King (Pf), dark mahogany maroon.....	1 for 6.00	1 for 3.50	1 for 2.50	.....
Mother Machree (St), smoky lavender.....	.....	1 for .35	1 for .20	.....
Mrs. A. B. C. Dohrman (D), pink.....	1 for .20	2 for .20	4 for .20	.....
Mrs. Calvin Coolidge (K), rose pink and yellow.....	2 for .25	4 for .25	8 for .25	.50
Mrs. F. C. Hornberger (H), fine white.....	3 for .20	6 for .20	12 for .20	.25
Mrs. Leon Douglas (D), giant begonia rose; one of best.....	5 for .25	10 for .25	20 for .25	.25
Mrs. P. W. Sisson (C), cameo pink.....	5 for .25	10 for .25	20 for .25	.25
Mrs. Van Konynenberg (Pf), fine aniline blue.....	2 for .20	4 for .20	16 for .25	.40
Mr. W. H. Phipps (D), grand LaFrance pink; one of best.....	5 for .25	10 for .25	20 for .25	.25
Nancy Hanks (Sal), unusual peach red shade.....	5 for .25	10 for .25	20 for .25	.25
Nimrod (Aus), tall dark red.....	3 for .20	6 for .20	12 for .20	.....
Nixie (D), jasper pink; one of finest.....	4 for .20	8 for .20	16 for .20	.20
Nymph (K), large ruffled lavender.....	4 for .25	8 for .25	16 for .25	.30
Olive Goodrich (G), pink with white tips, yellow throat.....	3 for .20	6 for .20	12 for .20	.30
Orange Flame (K), big orange red.....	4 for .25	8 for .25	16 for .25	.30
Orange Wonder (Kemp), huge orange; very fine.....	1 for .25	2 for .25	4 for .25	1.00
Orchid (The) (Spr), lacinated lavender pink.....	2 for .20	4 for .20	8 for .20	.30
Pasadena (D), Turkish red.....	4 for .20	8 for .20	16 for .20	.25
Patricia Carter (K), shrimp pink.....	2 for .25	3 for .22	5 for .22	.90
Paul Pfitzer (Pf), tall dark purple, vigorous.....	2 for .15	4 for .15	6 for .15	.90
Pearl of California (Kgsly), fine pink, many open.....	2 for .25	4 for .25	8 for .25	.50
Pfitzer's Triumph (Pf), big salmon orange.....	3 for .20	5 for .20	7 for .20	.50
Prof. Keesom (Pf), salmon, flame markings.....	.....	.....	4 for .25	.....
Purple Glory (K), large deep maroon.....	4 for .25	8 for .25	16 for .25	.30
Purple Queen (K), very fine purple.....	2 for .20	4 for .20	8 for .20	.40
Red Fire (K), fiery red.....	4 for .25	8 for .25	16 for .25	.30
Rita Beck (F), enormous pink, pretty markings.....	2 for .15	4 for .15	8 for .15	.....
Rosabella (Pf), pink; a beautiful Glad.....	1 for 6.00	1 for 3.00	1 for 1.50	.....
Rose Mulberry (A), coral pink.....	3 for .15	6 for .15	12 for .15	.30
Ruffled Gold (G), golden yellow, ruffled.....	1 for .15	2 for .15	6 for .15	.70
Salbach's Pink (Sal), large geranium pink, tall.....	1 for .40	.....	.....	.....
Sanspareil (Vil), apricot, white throat.....	3 for .20	6 for .20	10 for .20	.....
Schubert (Pf), fine cream yellow, red blotch.....	1 for 6.00	1 for 3.00	1 for 1.50	.....

FIFTY PER CENT OFF IF YOU PAY TRANSPORTATION CHARGES

	Large 1 1/4-up	Medium 3/4-1 1/4	Small 1/2-3/4	Bblts. 100
Schwabengirl (Pf), pure pink; one of finest new ones from Holland; a sure winner.....	1 for 5.00	1 for 2.50	1 for 1.50	.....
Senorita (Langlois), dark red, overlaid garnet; fine novelty.....	2 for .20	3 for .20	6 for .20	.40
Serrata (B), lacinated lilac pink.....	2 for .25	4 for .25	.....	.....
Snow Glory (K), ruffled white, iris lines.....	4 for .25	8 for .25	.....	.....
Spirit of St. Louis (M), flame carnelian red; fine.....	.....	4 for .20	8 for .20	.40
Star of the Sea (Ellis), peach red, brownish throat.....	1 for .25	2 for .25	4 for .25	.30
T. A. Edison (D), begonia rose.....	3 for .20	6 for .20	12 for .20	.30
T. A. Edison (K), red; one of finest produced.....	1 for 1.50	.....	.....	.....
Tiger (K), good smoky shade, red, salmon flake.....	2 for .15	4 for .15	8 for .15	.....
Veilchenblau (Pf), large violet blue; extra fine.....	3 for .25	4 for .20	8 for .20	.60
Veiled Brilliance (A), pink, with blue tints.....	4 for .20	8 for .20	16 for .20	.45
Victor (Errey), red, white blotch.....	.....	1 for .20	2 for .20	.....
Winged Victory (Br), very large pink, airplane petals.....	1 for .75	1 for .40	2 for .40	.....
Wolfgang Von Goethe (Pf), salmon red, overlaid scarlet, rare coloring.....	1 for 5.00	1 for 2.50	1 for 1.50	.....
Wotan (D), bright pink with blotch.....	1 for .20	2 for .20	4 for .20	.70
Wuertembergia (Pf), fine scarlet, soft cream blotch.....	1 for 6.00	1 for 3.00	1 for 1.50	.....
Yellow Perfection (Pf), large deep yellow; fine.....	1 for .30	.....	.....	.....

BUY BULBLETS IN BULK

50% Off if You Pay Transportation Charges

(Pints or Half Pints at Quart Rate)

A. B. Kunderd	\$1.50	E. J. Shaylor.....	1.50	Mr. W. H. Phipps.....	3.00
Alice Tiplady	1.50	Elkhart	4.00	Nancy Hanks	2.00
Avalon	1.50	Evelyn Kirtland	2.00	Neoga	2.00
A. V. Bunce.....	4.00	Flora	1.50	Nixie	4.00
A. W. Hunt.....	2.00	Giant Myrtle	2.00	Opalescent	4.00
Battle Creek	2.50	Giant Nymph	2.50	Orange Flame	4.00
Belinde	5.00	Golden Frills	4.00	Pink Wonder	1.50
Bengal Tiger.....	1.50	Golden Measure	2.00	Robt. J. Kunderd.....	4.00
Betty Joy	3.00	Henry Ford	1.50	Romance	1.50
B. L. Smith.....	2.50	Illuminator	4.00	Rose Ash	1.50
Bobby	4.00	Iwa	5.00	Scarlano	2.00
Break O' Day.....	1.50	Jack London	1.50	Sovereign	2.50
Capt. Boynton	2.00	Joe Coleman	2.00	Sulphur Frills	5.00
Cardinal Prince	2.50	John T. Pirie.....	1.50	Titanic	3.00
Challenger	2.00	K's Yellow Wonder.....	2.00	Tycko Zang	3.00
Copper Bronze	1.50	Mrs. F. C. Peters.....	1.50	Violet Glory	2.50
C's Scarlet Wonder.....	1.50	Mrs. G. W. Moulton.....	2.50	Wm. G. Badger.....	2.50
Crimson Glow	1.50	Mrs. H. E. Bothin.....	2.50	Youell's Favorite	2.50
Crinkles	2.50	Mrs. M. S. Burke.....	2.50		
Dr. F. E. Bennett.....	2.00	Mrs. Leon Douglas.....	1.50		

PROFITS FROM PLANTING STOCK

You can make money from your back yard garden. Planting stock of Gladiolus bulbs in sizes 3, 4, 5 and 6 grown in your own home garden will give you large bulbs in the fall which may be sold in your local community at a good profit. Many people in these times are finding such small plantings a source of additional and welcome income. Nos. 3, 4, 5 and 6 bulbs purchased at the low prices in this list will yield a high percentage of profit from one season's growth, from no great investment and from pleasant work in your garden at home or on a city lot.

We highly recommend such sorts as Mrs. Leon Douglas, Mr. W. H. Phipps, Longfellow, Dr. F. E. Bennett, Nancy Hanks, Mrs. P. W. Sisson, Belinde, B. L. Smith Giant Nymph, Golden Measure, Iwa, John T. Pirie, Mrs. F. C. Peters, Pfitzer's Triumph, Titanic, Violet Glory, William G. Badger, Youell's Favorite and a number of others.

Small bulbs in sizes mentioned, bought at prices in our list, will yield you large bulbs in the fall, many will bloom and give possible added profits from cut flowers. A little work among your neighbors and friends will do the rest. The large bulbs produced, when sold at prices asked by many retail growers, will give a high percentage of profit. **You can rely on Upjohn's planting stock. Make your back yard pay.**

SPECIAL COLLECTIONS

FIFTY PER CENT OFF IF YOU PAY TRANSPORTATION CHARGES

(Unless otherwise indicated all varieties in these collections are labeled and contained in separate containers. Large sized bulbs are Nos. 1 and 2, or both; Medium sized bulbs are Nos. 3 and 4, or both; Small sized bulbs are smaller than No. 4 but no bulblets included in collections.)

OUR SELECTION COLLECTION—For \$3 we will send you prepaid a fine selection of Gladiolus bulbs of our choice in a good range of colors and types worthy of any garden. Try this. You'll be pleased.

SELECT COLLECTION—Five large bulbs of each, 1¼ up: Aflame, Betty Nuthall, Charles Dickens, Coryphee, Dr. Moody, Jubilee, Marmora, Minuet, Mrs. Konynenberg, Pearl of California, and Veilchenblau. This is a wonderful collection of the newer Gladiolus, all harmonizing in your garden or when cut. Fifty-five large bulbs of these grand new varieties sent prepaid for \$6. Or 110 medium bulbs, 10 each of the same varieties, for \$6, prepaid. When ordering please ask for "Select Collection Large," or "Select Collection Medium."

RUFFLED COLLECTION—10 large of each, 1¼ up: A. B. Kunderd, Avalon, Blushing Beauty, Crinkles, E. J. Shaylor, Frank J. Symmes, Golden Frills, Joe Coleman, Masterpiece, Mrs. H. E. Bothin, Neoga, Orange Flame, Orange Glory, Scarlano, Sulphur Frills, Violet Glory, Youell's Favorite, 170 bulbs in all sent for \$5, prepaid. Or 25 medium bulbs of each of the ruffled collection, 425 bulbs in all, sent for \$9, prepaid. Either of these gives you a fine collection of these ruffled beauties.

GRAND LARGE FLOWERED COLLECTION—25 large bulbs each 1¼ up: Pfitzer's Triumph, Mr. W. H. Phipps, Mrs. Leon Douglas, Longfellow and Iwa, 125 bulbs in all, sent for \$4.00 prepaid. Or 50 medium bulbs of each for \$4.25, prepaid.

WONDER GARDEN COLLECTION—25 large bulbs each, 1¼ up: Belinde, Betty Joy, Bobby, Dr. F. E. Bennett, Improved Queen of the Night, Mrs. Leon Douglas, Mr. W. H. Phipps, Pfitzer's Triumph, 200 large bulbs sent for \$8.50, prepaid. Or 50 medium bulbs each of the same, 400 bulbs in all, sent for \$17, prepaid.

COLLECTION "A"—10 large each, 1¼ up: B. L. Smith, Break O' Day, Capt. Boynton, Crinkles, Giant Nymph, Gloriana, Iwa, Miss Madison, Mrs. F. C. Peters, Pasadena, 100 large bulbs for \$3.50, prepaid. Or 20 medium each, 200 bulbs for \$3.50, prepaid.

COLLECTION "B"—Red Collection, 10 large each 1¼ up; A. W. Hunt, Bengal Tiger, Cardinal Prince, Challenger, Chas. Fairbanks, C's Scarlet Wonder, Crimson Glow, Dr. F. E. Bennett, Robert J. Kunderd, Scarlano, 100 large bulbs for \$3.50, prepaid. Or 20 medium sized each same varieties for \$3.50, prepaid.

COLLECTION "C"—Wide range red collection, medium sized bulbs, ¾ to 1¼, 25 each of A. W. Hunt, Bengal Tiger, Black Pansy, Cardinal Prince, Challenger, Cowee's Scarlet Wonder, Crimson Glow, Dr. F. E. Bennett, Frank J. Symmes, Illuminator, Improved Queen of the Night, Joe Coleman, Neoga, Robert J. Kunderd, Scarlano, Scarlet Princeps, War, 17 varieties or 425 bulbs for \$8.50, prepaid.

COLLECTION "D"—Lavender collection, medium sized bulbs, ¾ to 1¼, 25 each of B. L. Smith, Capt. Boynton, Mrs. F. C. Peters, Opalescent, Youell's Favorite and 5 medium each of Minuet and Nymph and 2 large bulbs of Lavender Bride for \$3.50, prepaid.

COLLECTION "E"—Blue, purple and violet, selected shades, 10 large bulbs each of Battle Creek, Charles Dickens, Elkhart, Geraldine Farrar, Gladis Plath, Henry Ford, Jacoba Van Beijeren, Sovereign, Violet Glory, Willis E. Fryer, 100 large bulbs for \$3.50, prepaid. Same varieties in 20 medium bulbs each for \$3.50, prepaid.

COLLECTION "F"—Grand cut flower collection, 25 medium bulbs each ¾ to 1¼ of A. B. Kunderd, A. W. Hunt, B. L. Smith, Cardinal Prince, Challenger, Crimson Glow, Crinkles, Dr. F. E. Bennett, E. J. Shaylor, Giant Nymph, Gloriana, Golden Measure, Iwa, John T. Pirie, Mrs. F. C. Peters, Mrs. Leon Douglas, Mr. W. H. Phipps, Nancy Hanks, Scarlano, and Tycko Zang, a total of 20 varieties or 500 bulbs for \$10, prepaid.

COLLECTION "G"—Grand cut flower collection—for those wishing to offer cut flowers for sale for profit and require more bulbs we will make up collection of same sizes and varieties as in Collection "F" only 100 bulbs of each or 2000 bulbs in all prepaid for \$35.

COLLECTION "H"—Special mixed collection—some people are not particular about labels. All other collections will be sent labeled but we will offer a special collection of 200 medium sized bulbs, ¾ to 1¼ each in 20 varieties of 10 each, our selection, unlabeled and mixed together in one container for \$3.75, prepaid. These are all selected from fine named varieties.

WE RESERVE THE RIGHT TO SUBSTITUTE IN ALL COLLECTIONS, ALTHOUGH THE COLLECTIONS WILL BE SENT AS LISTED AS LONG AS THE VARIETIES LAST.

PLEASE NOTE

Medium sized bulbs will give blooms very little behind those of Nos. 1 and 2 sized bulbs. Our large bulbs in these collections include a combination of Nos. 1 and 2 sizes. The medium bulbs a combination of the Nos. 3 and 4 sizes. If you have not tried the medium sized bulbs you will be amazed at what splendid blooms you get. In some varieties they actually furnish a superior bloom to those of the larger size if well cared for. You get twice the number of medium sized bulbs for the same price. For exhibition blooms the larger sizes are considered a little better but for ordinary garden and cut flower uses the medium sized bulbs have many advantages including the extra amount of bulbs and blooms had for the money.

ADDRESS ALL ORDERS AND COMMUNICATIONS TO

D. H. UPJOHN

964 South Liberty Street

Salem, Oregon

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THATCHER PRINTING CO.

